

53RD
ANNUAL
DENVER LAND INSTITUTE

AT
THE RITZ-CARLTON
DOWNTOWN DENVER

OCTOBER 29, 2026

7:30 am - 5 pm

The DAPL and the AAPL are excited to join forces for a day of professional learning and networking featuring industry leaders speaking on legal and practical issues for landmen and land attorneys. Registration includes incredible professional development, breakfast and lunch.



DAPL
DENVER ASSOCIATION OF PROFESSIONAL LANDMEN



53rd Annual Denver Land Institute Thursday, October 29th @ The Ritz-Carlton Downtown Denver

7:30 am - - - - - Registration Opens / Breakfast

8:15 am – 8:30 am: Welcoming Remarks

- Tyler Aylor, President, Denver Association of Professional Landmen
- Michael Pisciotte, First Vice President, American Association of Professional Landmen

8:30 am – 9:30 am: The Energy Transitions that Isn't

- Doug Sandridge, Senior VP, Fulcrum Energy Capital Funds
 - Ambassador: Zoe Pangallo

9:30 am – 9:45 am - - - - - Break

9:45 am – 10:45 am: Overlapping JOA's: Issues and Resolutions When Your New Development Includes a Prior Developments Operating Agreement

- Billy Burke, Shareholder, Mazurek, Belden & Burke, P.C.
 - Ambassador: Janet Rost

10:45 pm – 11:45 pm: Beyond the Inventory Cliff: Creating Value in Mature Basins

- Jake Bakker – Director of Business Development, Trellis Energy Partners - Moderator
- Aaron Bloedow, Land Supervisor, BP
- Tyler Tyfault, Vice President of Engineering, Samuel Gary Jr. & Associates
- John Frey, Vice President Business Development & Land, FourPoints
- Owen McMillan, Business & Corporate Development Advisor, Ovintiv
 - Ambassador: Charlie Davis

11:45 am – 12:30 pm - - - - - Lunch /Lunch Line

12:30 pm – 1:30 pm: Keynote – U.S. Shale: Reshaping Political Calculus at Home & Abroad

- Ryan Zorn, Director of Energy Additions, Liberty Energy
 - Ambassador: Zoe Pangallo

1:30 pm – 1:40 pm - - - - - Break

1:40 pm – 2:40 pm: Bakken Development: A Case Study

- Gillian Wilkin, Senior Counsel, Beatty & Wozniak - Moderator
- Matt Sanchez, HSE & Compliance Manager, Zavanna, LLC
- Travis Winger, Vice President Business Development & Marketing, Flatirons Field Services
- Kelsi Wallace
 - Ambassador: Devon Bell

2:40 pm – 2:50 pm - - - - - Break

2:50 pm – 3:50 pm: Valuation and Due Diligence in Texas Mineral Acquisitions

- Gil Guethlein – Of Counsel, Kearney, McWilliams & Davis, PLLC
 - Ambassador: Janet Rost

3:50 pm – 4:00 pm - - - - - Break

4:00 pm – 5:00 pm: Deals with Integrity: Ethics & Negotiating in Oil and Gas

- Jimmy Wright, President, J Dub Enterprises
 - Ambassador: Tyler Aylor

5:00 pm - - - - - Adjourn / Head over to Rockies Bash

WELCOMING REMARKS



TYLER AYLOR
DAPL PRESIDENT

Tyler Aylor began his career in Oklahoma as an independent landman in 2006. In 2011, Tyler moved into project management and business development for Reagan Resources, Inc. and facilitated the opening of a Colorado office for the company. Tyler served as the Regional Manager and then Vice President of Land, Rockies for Reagan as he worked to grow the company footprint and client list in the Rocky Mountain region. In 2019, Tyler started Impact Land serving clients in Texas, Colorado, Wyoming, North Dakota and Utah.

Tyler is an active member of the AAPL. He has been an active member of the DAPL since 2011 participating in several DAPL committees, former chair of the Networking committee, Treasurer on the 2015-2016 Executive Board, two year Director on the 2016-2018 Executive Boards, Vice President on the 2018-2019 Executive Board, 1st Vice President on the 2019-2020 Executive Board, President on the 2020-2021 Executive Board, Immediate Past President on the 2021-2022 Executive Board, AAPL Director on the 2023-2025 Executive Board, and currently chairing the IT committee.

Tyler lives in Highlands Ranch with his wife Whitney and two boys...Avery and Henley (5). Staying busy coaching the boys' sports, running, golfing, camping, and watching the Cubs.



MICHAEL PISCIOITTE
AAPL 1ST VP

Michael A Pisciotte, CPL, is director of Land & Contracts at Mull Drilling Company, Inc., an independent E&P company in Wichita, Kansas, where he oversees the Land Department and serves on the executive leadership team. Prior to joining Mull in July 2024, he spent over 17 years as land manager at Murfin Drilling Company, Inc, where he led the Land & Legal Department, and worked as an independent field landman in the Mid-Continent and Rocky Mountain regions for several years.

Pisciotte has greatly enjoyed his time as a landman and becoming involved with local industry professionals. He has served in many capacities for the Wichita Association of Professional Landmen, including vice president, president, and twice as AAPL director. He maintains an active behind-the-scenes role with WAPL, remaining involved in educational seminars, annual sporting clays and sponsorship of local member certifications. Pisciotte also serves on the Kansas Independent Oil & Gas Association Executive Committee as South-Central vice-chair on the board of directors.

After joining AAPL in 2008, Pisciotte soon earned his RPL, followed by his CPL in 2011. He currently serves as immediate past chair of the Awards Committee, as a board member of the AAPL Educational Foundation and as a member of the Accreditation Committee. In addition to his past terms as treasurer for AAPL, the AAPL Educational Foundation and the NAPE Charities Fund, he has served as AAPL's third vice president, AAPL director (two terms), chair of the Ethics Committee and the Membership Committee, and president of the AAPL Educational Foundation. He also has served on numerous committees, including Certification, Finance, Investment Advisory, Strategic Planning Taskforce, EVP Search, and Affinity Vendor Group and Treasurer's Advisory Group, as well as liaison to Leg/Reg, NOC, Tax Issues, SWLI, Technology, GeoCare, and Field Landman Seminar and previous nominating subcommittees.

Pisciotte earned his bachelor's degree from the University of Colorado at Boulder and a master's degree in public administration from Wichita State University with an emphasis on public finance, budgeting and organizational management. He previously worked for three public municipalities as a manager/administrator but enjoys landwork much, much more.

He is a proud son of Colorado's Western Slope, where he met and married his lovely bride, Victoria. They have been blessed with three wonderful children — Dylan, Kierstin and Joseph - along with four amazing grandchildren: Gretchen, Violet, AJ and Jasper. Pisciotte enjoys the mountains, outdoor activities, reading and spending time with and admiring his family.

THE ENERGY TRANSITION THAT ISN'T

“Energy Transition” might be the most frequently used and misunderstood phrase in the modern energy lexicon. Humankind has been in a perpetual state of “energy transition” since the dawn of human history. Undeniably, we remain in the midst of a massive global “energy transition;” however, it’s probably not the transition that most people imagine. When asked, most Americans define the “energy transition” as a transition away from fossil fuels (*crude oil, natural gas and coal*) to renewable forms of energy.

A study of history reveals that humankind rarely transitions away from one form of energy to another. For example, we never transitioned from biomass to coal, we just added coal consumption on top of the biomass consumption. We never transitioned from coal to petroleum, we just added petroleum consumption on top of biomass and coal consumption. These facts are borne-out by the fact that in 2025, more crude oil, more natural gas, more coal and biomass were consumed globally than any year in history.

The Energy Transition That Isn't will take a deep dive into the dynamics of past energy transitions and the realities of future energy transitions.



DOUG SANDRIDGE FULCRUM ENERGY CAPITAL FUNDS

Doug started working in the “oil patch” at the age of 16 in Midland, Texas. While attending the University of Oklahoma, Doug worked as an oil field mechanic, roustabout, pumper, roughneck, draftsman and field landman. Doug graduated from the University of Oklahoma with a BBA in Petroleum Land Management in May 1982. In 2011, Doug earned a MS in Global Energy Management from the University of Colorado - Denver.

During the past 50+ years, Doug has primarily worked for petroleum exploration companies in Colorado, Oklahoma, Kansas, Louisiana and Texas, with experience also in renewable energy. Doug is currently Senior Vice President of Fulcrum Energy Capital Funds and is the founder and Executive Director of Oil & Gas Executives for Nuclear Energy, a pro-nuclear advocacy group. Doug was a founding member of the Colorado Nuclear Alliance and serves as a Board Member for Native Nuclear. Doug has been an adjunct instructor at the University of Oklahoma and recently gained national notoriety for his presentations entitled “The Energy Transition that Isn’t” and “Hurdles to Net-Zero Carbon Emissions.”

Doug has been happily married for more than 39 years and has three wonderful children. Outside of family, work and energy education, Doug’s hobbies include Boy Scouts, golf, genealogy and travel. Doug has travelled internationally to 91 countries!

OVERLAPPING JOA'S: ISSUES AND RESOLUTIONS WHEN YOUR NEW DEVELOPMENT INCLUDES A PRIOR DEVELOPMENTS OPERATING AGREEMENT

With the maturity of many basins in the U.S. and the ubiquity of horizontal development, it is becoming more common for operators to have planned developments that incorporate all or a portion of lands contributed to a historical Joint Operating Agreement. In this presentation, we will discuss some of the common issues created by the contractual rights allocated to the owners of working interest contributed to a contract area and the terms of a Joint Operating Agreement that likely never contemplated horizontal development. Further, the presentation will discuss options to resolve those issues through negotiation, drafting and forethought.



BILLY BURKE

MAZUREK, BELDEN & BURKE, P.C.

William "Billy" Burke was born in Huntsville, Texas, and raised in Austin. He attended the University of Texas at Austin for his undergraduate studies, earning a Bachelor of Arts in both History and Government. Billy earned his Doctor of Jurisprudence from Texas Wesleyan School of Law (n/k/a Texas A&M School of Law).

Billy's first three years of practice focused on litigation for banks and other financial institutions. Since 2011, Billy has focused his practice on Oil, Gas and Energy Law. In 2018, Billy became a Shareholder at Mazurek, Belden & Burke, P.C. and became Board Certified in Oil, Gas and Mineral Law by the Texas Board of Legal Specialization.

Billy met his wife, Tyfany, at the University of Texas, where she was earning her Master's Degree. Billy and Tyfany were married in Austin, Texas, in 2005 and have three children, Kiernan, Kincade, and Killian. Tyfany is the National Director for Ridgeback Rescue of the U.S. and has been on the board of several animal rescue groups focusing on Rhodesian Ridgebacks, German Short-haired Pointers, and Cattle Dogs. When not wrangling children and dogs at home, Billy and Tyfany enjoy camping, hiking, fishing, and generally being outdoors.

BEYOND THE INVENTORY CLIFF: CREATING VALUE IN MATURE BASINS

Our panel, “Beyond the Inventory Cliff: Creating Value in America’s Mature Basins,” will explore how oil and gas operators are adapting to declining Tier 1 drilling inventory and identifying new opportunities for growth. Panelists from FourPoint Energy, Ovintiv, BPX Energy, and Samuel Gary Jr. & Associates will discuss strategies including M&A, emerging plays, stacked pay formations, technological advancements, and exploration across major U.S. basins. The discussion will also examine how these strategies impact land departments, particularly in leasing, acreage acquisition, title, and development challenges. Our goal is to provide attendees with insight into where future drilling activity is headed and what it means for the land profession.



JAKE BAKKER
TRELLIS ENERGY PARTNERS
Panel Moderator

Jake Bakker is Director of Business Development at Trellis Energy Partners, where he focuses on sourcing and executing non-operated working interest acquisitions across major U.S. basins. He has more than 15 years of experience in land, acquisitions, and business development, including prior roles with Chevron, PDC Energy, and Noble Energy. His background spans acquisitions, trades, and farmouts, providing a practical perspective on how companies create value and extend inventory in mature basins.

Jake serves on the Board of Directors of the Denver Association of Professional Landmen and is a two-time recipient of the DAPL President’s Award. He holds a Bachelor of Business Administration in Finance and Real Estate from the University of Denver.



AARON BLOEDOW
BP

Aaron has more than 20 years of oil and gas industry experience, having worked with leading operators including Chesapeake, QEP, and BPX Energy across the Rockies, Appalachian, and Mid-Continent basins. His background spans land management, asset development, acquisitions and divestitures, and commercial negotiations. As a Certified Professional Landman, Aaron is passionate about helping organizations create value through innovative commercial solutions and cross-functional collaboration.

Aaron earned a Master of Energy Business from the University of Tulsa and a Bachelor of Business Administration in Energy Management from the University of Oklahoma.

Aaron lives in the Denver metro area and, outside of work, enjoys exploring Colorado’s outdoors with his wife and four daughters.



TYLER TYFAULT

SAMUEL GARY JR. & ASSOCIATES

Tyler serves as Vice President of Engineering at Samuel Gary Jr. & Associates, leading technical and commercial evaluations that help guide the firm's investment strategy across multiple entities. He brings experience across most major U.S. oil and gas basins and a diverse background in business development, corporate planning, and operations. Tyler began his career at Encana (now Ovintiv), where he spent 12 years in roles of increasing responsibility, playing a significant role in the evaluation and advancement of more than \$4.5 billion in acquisitions between 2022 and 2025. He graduated with honors from the Colorado School of Mines, earning Bachelor of Science degrees in both Mechanical Engineering and Economics & Business.



JOHN FREY

FOURPOINTS

John Frey serves as FourPoint's Vice President of Business Development and Land. Frey is responsible for origination, analysis, execution and integration of all acquisitions and divestitures, as well as overseeing all land functions. Prior to his current role, Frey had served as the Manager of Business Development since FourPoint's inception in 2013 and was a Landman for two of the company's three previous ventures, CEP II and CEP III. Frey has a BS degree in Anthropology from the University of Colorado and an MBA from the University of Denver.



OWEN MCMILLAN

OVINTIV

Owen McMillan, CPL, MSc. is a Business & Corporate Development Advisor at Ovintiv with nearly 20 years of experience in acquisitions and divestitures, portfolio management, land, and commercial strategy throughout the lower 48 and Gulf of Mexico. He has led and supported transactions ranging from asset-level deals to multi-billion-dollar corporate initiatives. During his tenure as Land Manager for the Permian, Owen was a leader in Ovintiv's land organization and was involved in executing the company's inventory renewal program, helping sustain and enhance its long-term development portfolio through strategic acquisitions, trades, and optimization initiatives.

Prior to Ovintiv, Owen held business development and commercial leadership roles in Denver and Houston with Shell, Foundation Energy, and independent ventures. He cut his teeth running title and buying leases in the Bakken, where he met his wife and today, they share three beautiful daughters. He is a Certified Professional Landman, former President of the Denver Petroleum Club, and frequent speaker and moderator on A&D, portfolio strategy, and energy industry trends.

KEYNOTE

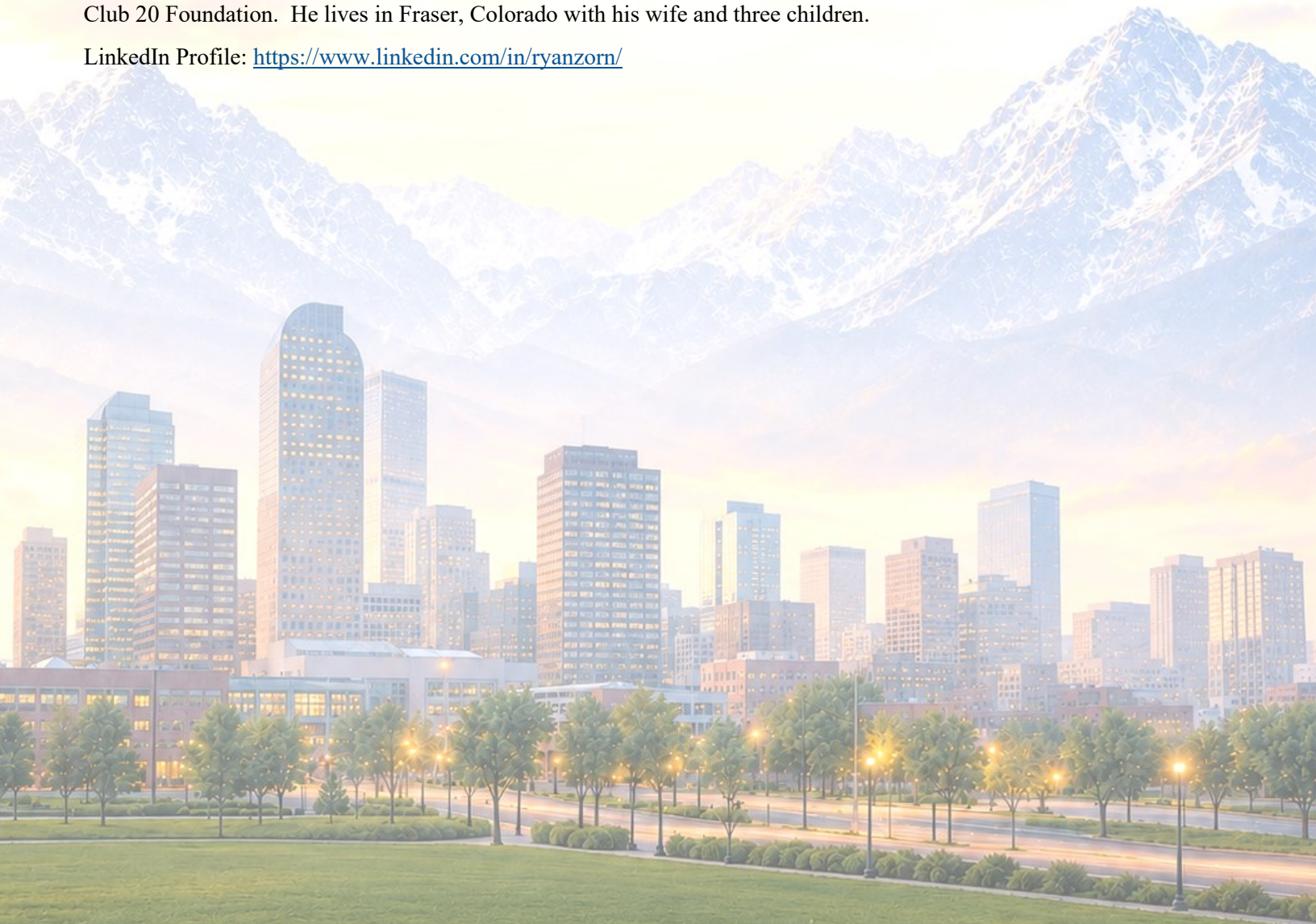
U.S. SHALE: RESHAPING POLITICAL CALCULUS AT HOME & ABROAD



RYAN ZORN
LIBERTY ENERGY

Ryan Zorn is a Colorado native and a graduate of the Colorado School of Mines. Beginning in 2021, Ryan collaborated with Chris Wright and Liberty Energy in the research and production of Liberty's Bettering Human Lives reports and related civic engagement. He joined Liberty full-time in April of 2024 and currently serves as Director of Energy Additions. Previously, Ryan occupied a variety of roles in finance and business development within the energy sector. He is an active member of the Colorado energy community, was selected as the Colorado Oil & Gas Association's Energy Advocate of the Year in 2019. In 2023, he was elected to the board of his rural electric cooperative and currently serves on the board of the Colorado Rural Electric Association. Ryan also serves on the boards of Coloradans for Responsible Energy Development and the Club 20 Foundation. He lives in Fraser, Colorado with his wife and three children.

LinkedIn Profile: <https://www.linkedin.com/in/ryanzorn/>



BAKKEN DEVELOPMENT: A CASE STUDY

This panel will give landmen and lawyers familiar with other basins a practical introduction to what makes operating in the Bakken different. Panelists representing land, operations, HSE, and midstream will walk through the development lifecycle and discuss the Bakken's unique land and regulatory landscape, drilling and operational considerations, infrastructure constraints, and the trends shaping the basin's future.



GILLIAN WILKIN
BEATTY & WOZNIAK
Panel Moderator

Gillian Wilkin brings more than 15 years of energy industry experience to her practice, with deep experience in the Bakken and Williston Basin. Having worked in operational, land, executive, and in-house legal roles, she understands oil and gas development from both the business and legal perspectives.

Gillian has advised on upstream and midstream operations throughout the lifecycle of Bakken development, including acquisitions and divestitures, title and due diligence, joint operating agreements, surface and infrastructure agreements, pipeline and gathering systems, water sourcing and saltwater disposal, regulatory compliance, operational matters, and commercial disputes. Her experience includes managing title and commercial matters involving more than 200,000 acres and supporting energy transactions exceeding \$1.3 billion in combined value.

As lead in-house counsel for an operator with assets across the Williston Basin, Gillian worked closely with executives, land and operations teams, regulators, landowners, and outside counsel. She also served on the Board of Directors of the North Dakota Petroleum Council. That firsthand industry experience allows her to provide practical legal advice grounded in the operational and commercial realities facing Bakken producers.



MATT SANCHEZ
ZAVANNA, LLC

Matt Sanchez is an environmental and regulatory professional with more than 20 years of experience in the upstream oil and natural gas industry. Currently, he is the HSE & Compliance Manager at Zavanna, LLC, where he brings extensive experience in environmental compliance, federal and state permitting, regulatory affairs, and operational HSE. Previously, he held positions with Samson Resources, Newfield, and Pioneer Natural Resources. During this time, he has supported active development and production operations throughout most of the states in the Rockies in addition to Pennsylvania and Texas. Matt holds an M.S. in Global Energy Management from the University of Colorado-Denver and a B.S. in Environmental Science from Regis University. Outside of work he enjoys the outdoors and has been a professional fishing guide since 2001.



TRAVIS WINGER

FLATIRONS FIELD SERVICES

Travis Winger has 18 years of experience in the energy industry working within the Upstream, Midstream, and Downstream segments of the business. Areas of expertise include natural gas gathering/processing, and natural gas liquids and crude oil logistics and downstream markets, focused on Commercial Development, Financial Planning and Analysis, Midstream, and Marketing and Logistics where he has helped facilitate over \$1.5B in capital deployment for greenfield and bolt-on projects. Currently, Mr. Winger is the Senior Vice President of Business Development and Marketing at Flatirons Field Services.

Prior to joining Flatirons, Mr. Winger held Finance and Commercial leadership positions within DCP Midstream, Elevation Midstream, and Extraction Oil and Gas. In these roles, Mr. Winger lead the commercial negotiations and securing of financing for various projects including gas/crude/water gathering systems, gas processing plants, and crude stabilization facilities within the DJ Basin, Piceance, Powder River Basin, Antrim Shale, and Williston Basin. Prior to joining the Energy industry, Mr. Winger spent his early career auditing and developing new policy for several departments within the State of Colorado.

Mr. Winger holds a B.A. in Philosophy, a Master in Ethics from Iliff School of Theology, and an MBA focused in Finance and Accounting from Regis University.



KELSI WALLACE

Kelsi Wallace was most recently the Vice President of Operations at Zavanna Energy, LLC, an oil and gas exploration and production company focused on upstream asset development. With over a decade of hands-on engineering and operational leadership experience, Kelsi oversaw Zavanna's asset development, field operations, and execution strategies, focusing heavily on the Williston Basin and Bakken formation. An engineering graduate of the Colorado School of Mines, Kelsi brings a wealth of expertise and operational prowess to the panel, specializing in production optimization and regional asset strategy. Throughout her career, she has leveraged her technical background to optimize production efficiencies and navigate complex regulatory environments in modern shale play development. Based in Denver, Colorado, she is highly regarded for her strategic management of upstream operations.

VALUATION AND DUE DILIGENCE IN TEXAS MINERAL ACQUISITIONS

This 50-minute presentation discusses the evolution of deal valuation methods and title due diligence provisions in all oil and gas property transactions; and explores the use and reliance upon the net royalty acre in Texas mineral transactions. Speaker will provide considerations and drafting guidance for due diligence provisions in such oil and gas property transactions.



GIL GUETHLEIN

KEARNEY, MCWILLIAMS & DAVIS, PLLC

Gil specializes in guiding multi-disciplinary teams through complex business transactions and project development involving US onshore properties. She is Of Counsel with Kearney, McWilliams & Davis and the Principal of Andale Energy Consulting, where she assists clients with program management, transaction planning, title due diligence, land, regulatory, and stakeholder engagement matters. Gil previously served as the Director of Land at Koloma, a venture capital-backed clean energy startup; Land Manager at Bayswater, a private oil and gas operator; and Land Supervisor at Anadarko Petroleum Corporation, a publicly-traded E&P. Gil is a Certified Professional Landman, Project Management Professional, and licensed to practice law in Texas and Colorado. She sits on the Board of the Denver Philharmonic Orchestra, serves the Education Committee of the DAPL, and volunteers as a Court-Appointed Special Advocate for children in the dependency and neglect system.

DEALS WITH INTEGRITY:

ETHICS & NEGOTIATING IN OIL AND GAS

This presentation will explore the role that ethics, integrity, and professionalism play in successful oil and gas negotiations. Through practical examples and real-world situations, we'll look at how land professionals can navigate difficult negotiations, balance competing interests, communicate effectively, and still advocate strongly for their clients or companies without compromising professional standards. The focus will be on practical approaches that help build trust, preserve relationships, and ultimately lead to better, more durable deals.



JIMMY WRIGHT
J DUB ENTERPRISES

Jimmy Wright, CPL, CMM, is a nationally recognized speaker known for helping professionals navigate difficult conversations, negotiate with integrity, and solve complex mineral ownership challenges. As founder of J Dub Enterprises, a national mineral management firm, he draws on more than twenty years of experience to make the complex world of mineral ownership and landmanning approachable—and maybe even a little fun.

Throughout his career, Jimmy has represented operators, mineral owners, and private equity-backed companies, giving him a practical, balanced perspective on today's land and energy issues. He specializes in helping educate mineral owners how to maximize, protect, and successfully transfer their assets to future generations.

A recognized leader within the industry, Jimmy has served as President of the Austin Professional Landmen's Association, President of the National Association of Royalty Owners (NARO) Foundation, Treasurer of NARO, and in numerous other leadership roles throughout the AAPL. He currently serves as Assistant Chair of AAPL's Student Awareness Committee and is a past recipient of AAPL's Landman of the Year Award.

Outside of work, Jimmy enjoys mentoring young professionals, spending time with his wife, Laura, and their two daughters, and expanding his collection of mediocre dad jokes. The family also loves traveling together to exotic destinations like Rankin, Texas.